

Case example: Inventory Control System

Customer profile

Nature of business: Trading

Purchases consumer products from China and repacks them. Distributes repackaged products to wholesalers and retailers in Singapore, Malaysia, and Indonesia.

◆ Background and problems

Daily business operation involves procurement management, shipment schedule, consolidating sales orders, and delivery. Shortage of administrative personnel in handling the growing volume of supplies (Purchase Order), shipment schedule, and sales orders leads to overwork and increasing number of human errors.

A trading company without a proper inventory control system to automate their manual tasks, spent more on resources in tracking records, schedules, and delivery information etc.

Increasing the number of administrative staffs does not usually solve the daily operational problems. In contrast, automation of daily operating tasks can result in higher efficiency and eliminates business-related errors.

◆ Challenge

- 1 Build a systematic inventory database for easy collection of product, batch, shipment, delivery, warehouse, re-ordering, goods return, suppliers, customers, information etc.
- 2 Enhance daily business operation flow by integrating work processes.
- 3 Generate quick reporting system for inventory product records, shipment and delivery schedules, damage and returned goods, sales performance, expenditure statements, cash-flow, etc.

◆ Reason to the decision

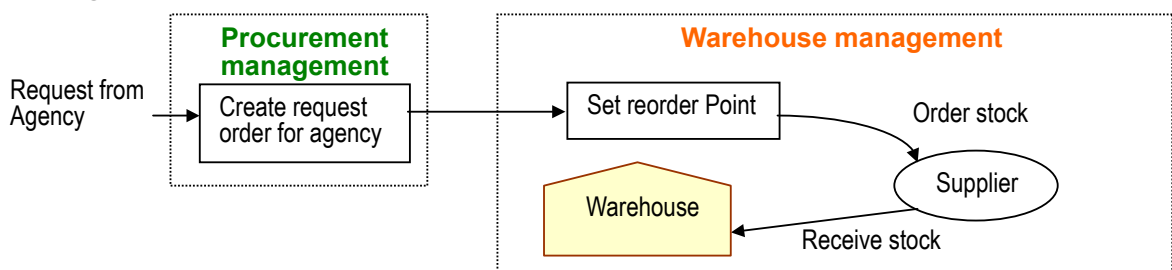
- 1 Reasonable price and flexible customization
- 2 Strong efficiency improvement for overall business operation.
- 3 Provides critical reporting information for making important business decisions.

Improvement after implementing the system

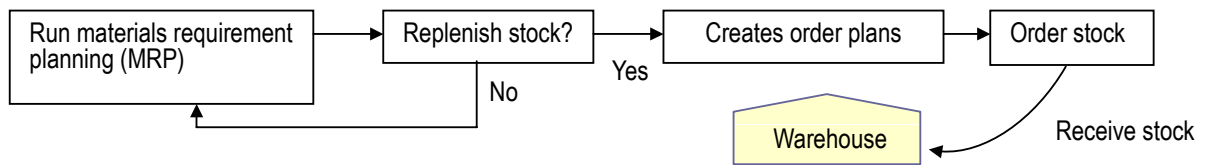
- Point 1 Improvement of efficiency at min. 300%
- Point 2 High performance in inventory levels.
- Point 3 Cost saving business operations using new and improved system processes.

◆ Inventory Business Processes

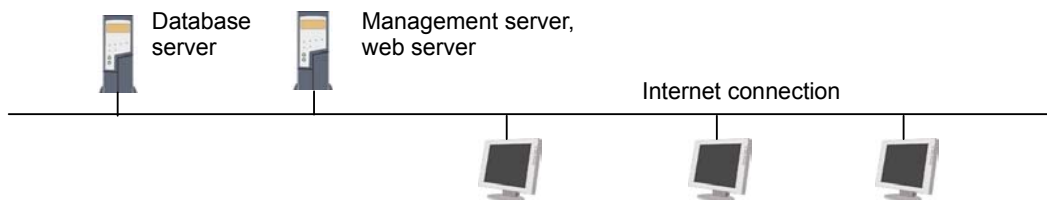
1. Ordering Procedures (New Items)



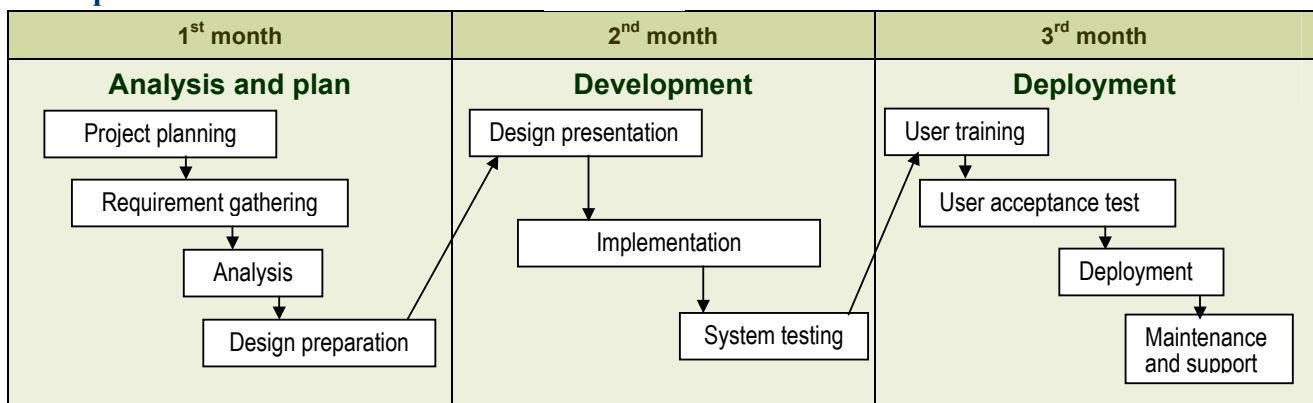
2. Stock Replenishment for Warehouse



◆ Structure of the system



◆ Implementation schedule



Estimated budget ranges from S\$7,000

— Considerations about Management System for your company —

Regardless of how advanced technology may be, if it does not fit your organization needs, you will not be able to take full advantage of it.

If you are not sure that you can handle irregular tasks when all the operations are automated.

If you are not sure if a management software can improve your daily tasks.

After using any standard off-the-shelf software, if you have similar impressions as below:

- 1) there are too many unnecessary functions and I found it troublesome to use
- 2) our business has unusual (special) processes and standard off-the-shelf software cannot support.
- 3) I feel unnecessary operations (handling) are required to complete a task.

Contact our consultant. Every company has different operation flows and managing processes. After hearing and understand the current situation and objectives from clients, we evaluate and analyze the management software and the network. We will provide suggestion for cost-effective and flexible software, which can adapt best to the changes.